

Advanced Powertrain Forum

Management Briefing Seminars

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DENSO

Anticipating Customer's Needs

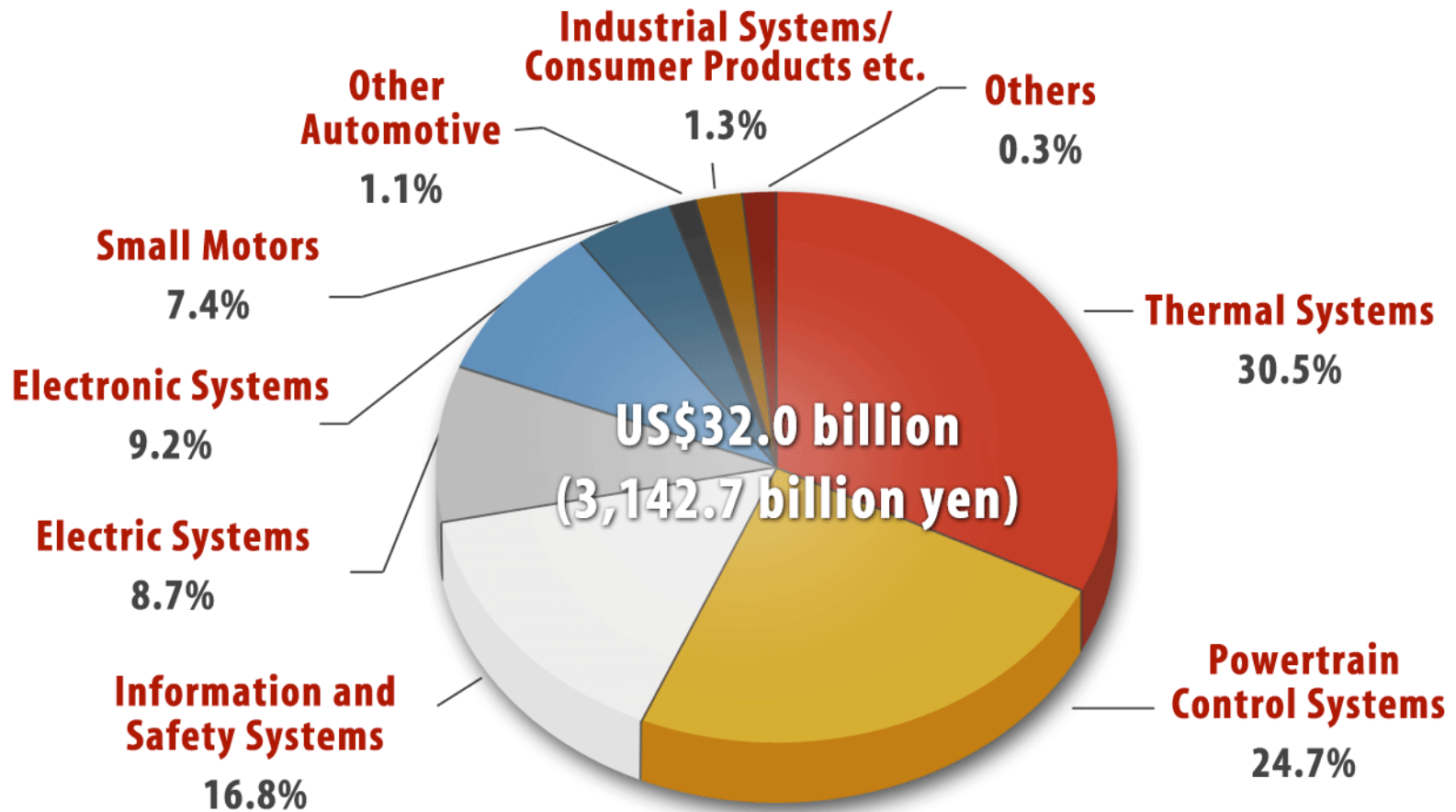
Key Points

- About DENSO
- How do we get to 50+ mpg
- Beyond Powertrain
- Long-term: Electrification
- Mid-term: Start/stop
- Short-term: GDI
- Conclusion



About DENSO

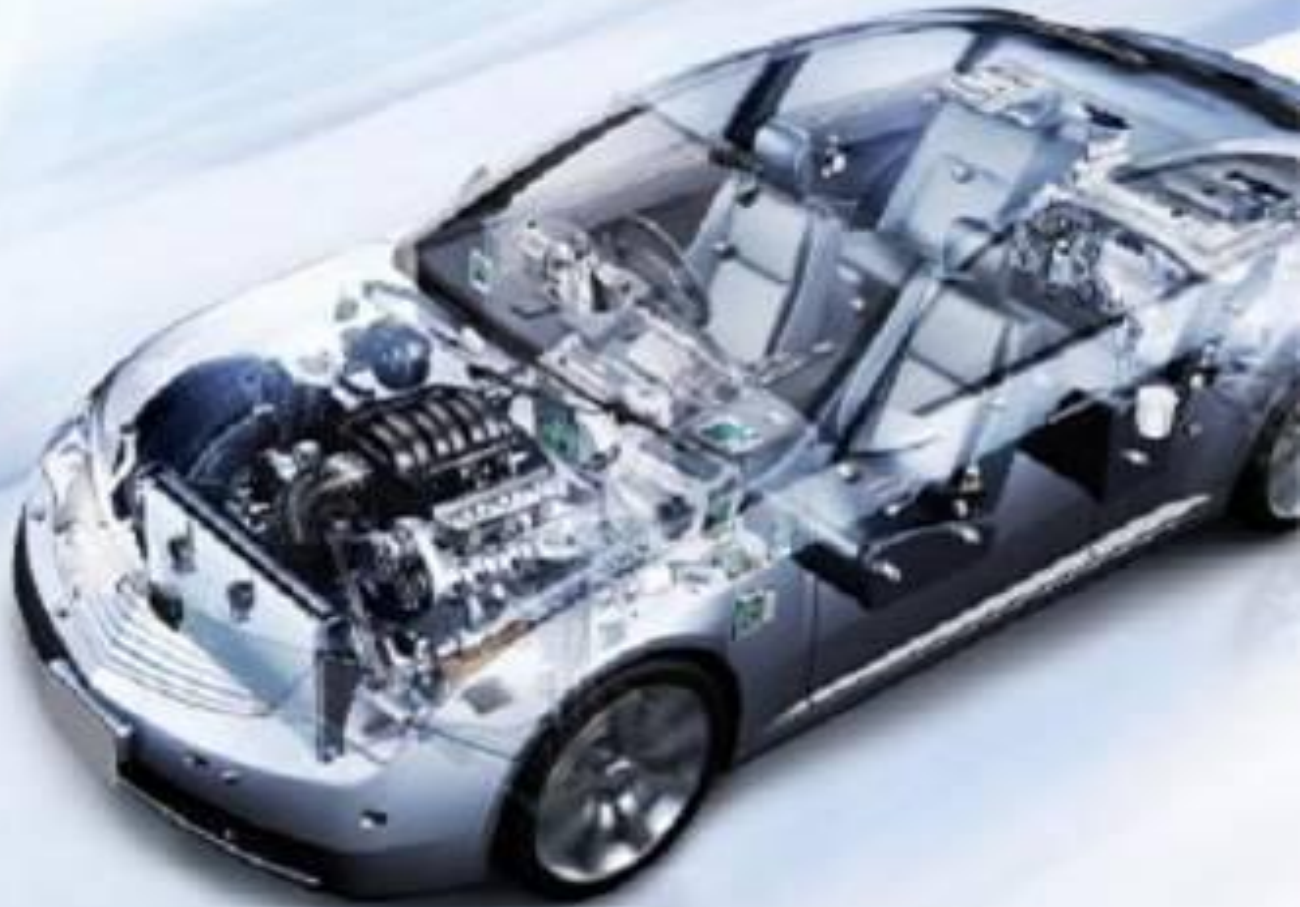
Consolidated Base



Beyond Powertrain

Have to Look at Entire Vehicle

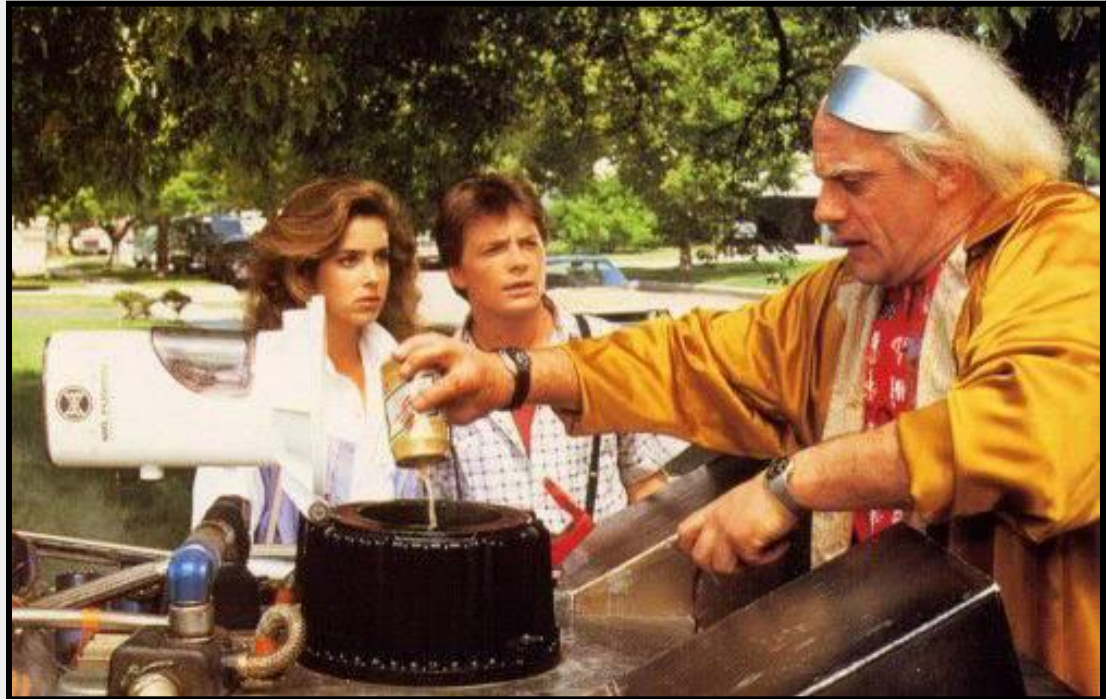
- Aerodynamics
- Mass



Beyond Powertrain

Alternative Fuels

- Diesel
- Ethanol
- Hydrogen
- Bio-fuels



Beyond Powertrain

Overall Systems Approach

Powertrain Related Products

Engine management system, electronically-controlled diesel system, starter, alternator, radiator, etc.

Climate Control Products

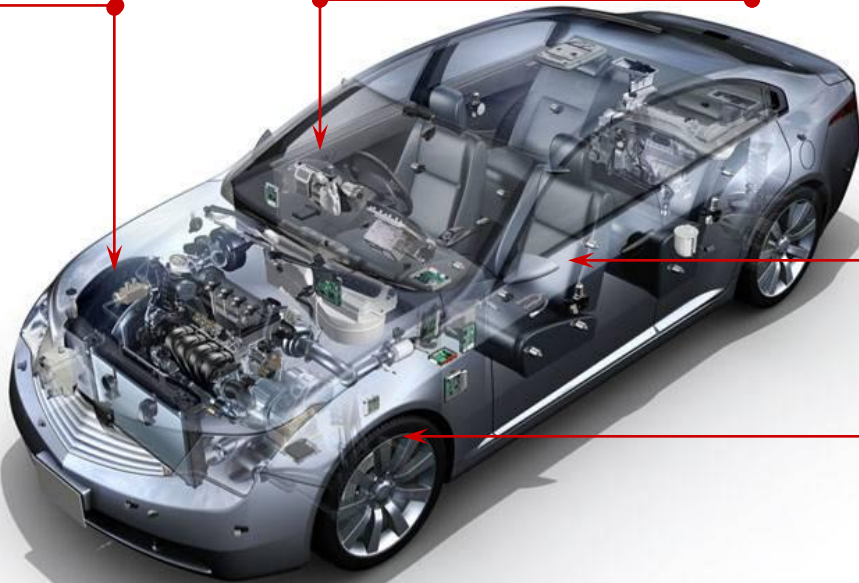
Automatic air conditioner, car heater, rear cooling unit, compressor, sensors, etc.

Body Electronics Products

Instrument cluster, windshield wiper remote keyless entry system, IC flasher, horn, etc.

Driving Control and Safety

Cruise control system, airbag sensing system, vehicle stability control, antilock braking system, traction control system, etc.



Beyond Powertrain

How do all the pieces fit together?

- Collaboration is key
- Technology tradeoffs
- Weighing cost-benefits
- Best systems



Long-term Powertrain Advancements

How do we achieve more than 50 mpg?

Electrification

- Plug-in hybrids
- Extended range vehicles
- Advanced hybrids
- Battery electric vehicles



Long-term: Electrification

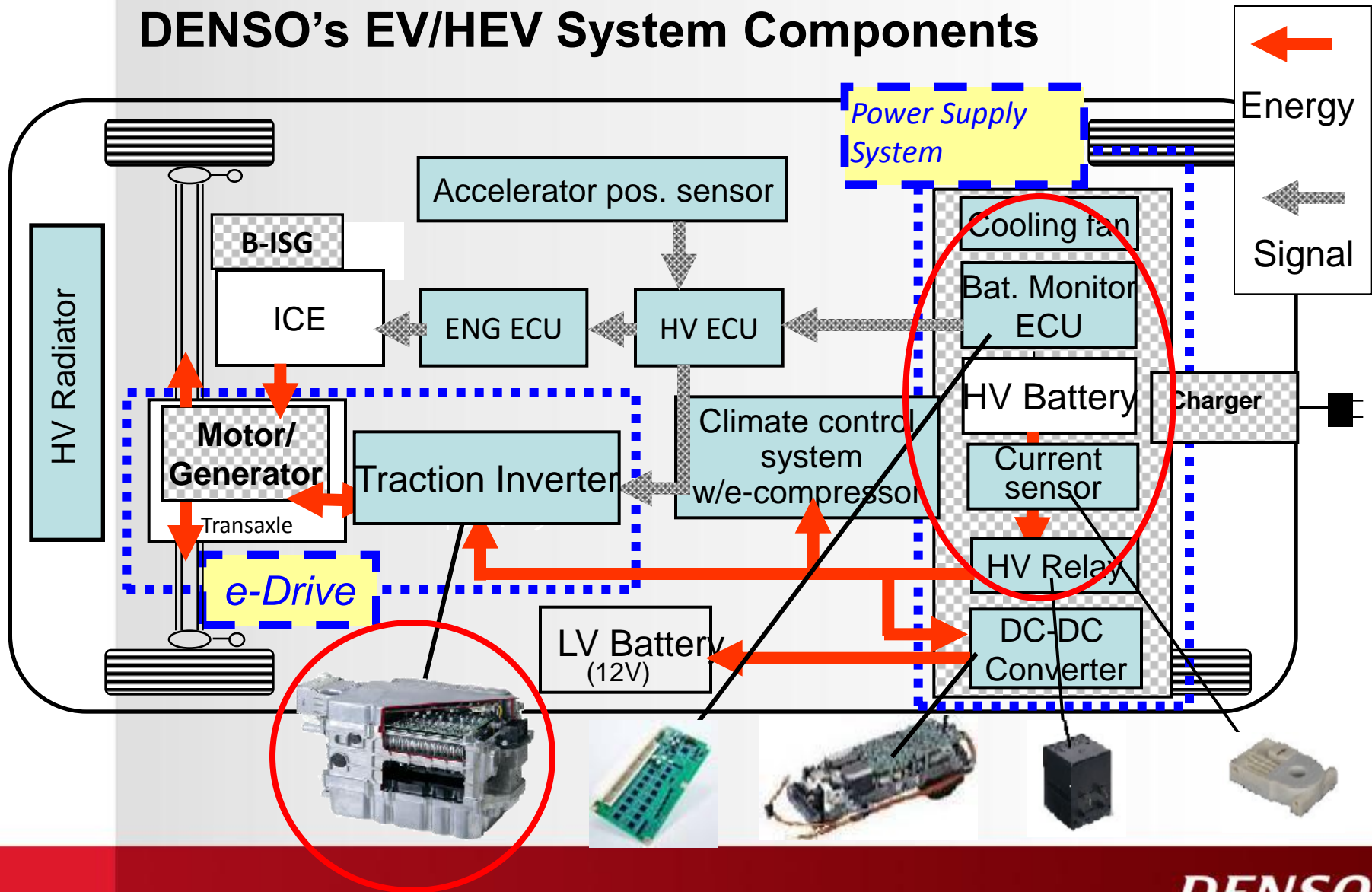
How Will We Get There?

- Components
- Cost-value
- Integration



Long-term: Electrification

DENSO's EV/HEV System Components



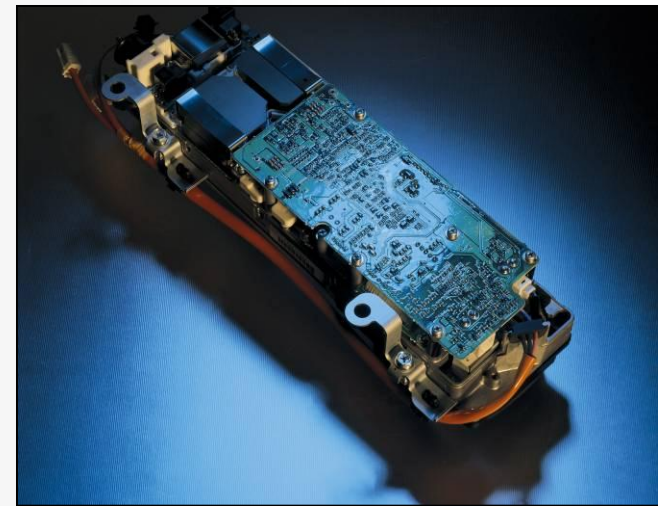
Long-term: Electrification

Cost-value

- Goal to reduce size and cost by 40 – 60 percent using our experience in thermal management, power electronic design and manufacturing.

Complex Component Integration

- Marry or bundle technologies into a single package or box.



Mid-term: Start/Stop Technology

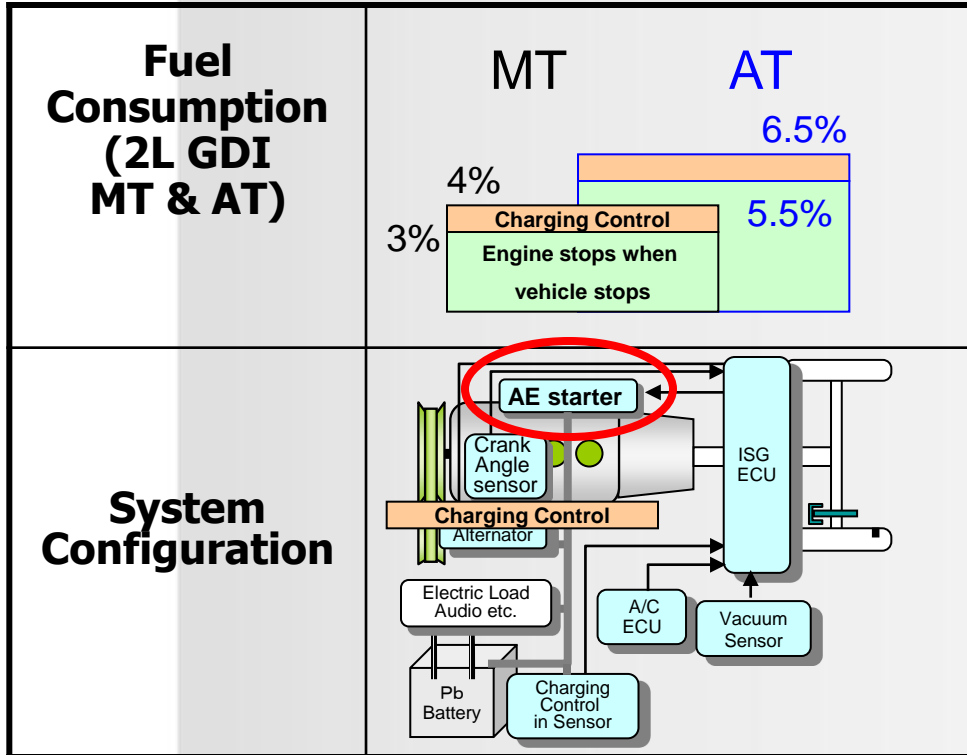
35.5+ MPG 2016 and Beyond

Start/Stop Technology

- Technical capability
- Market acceptance



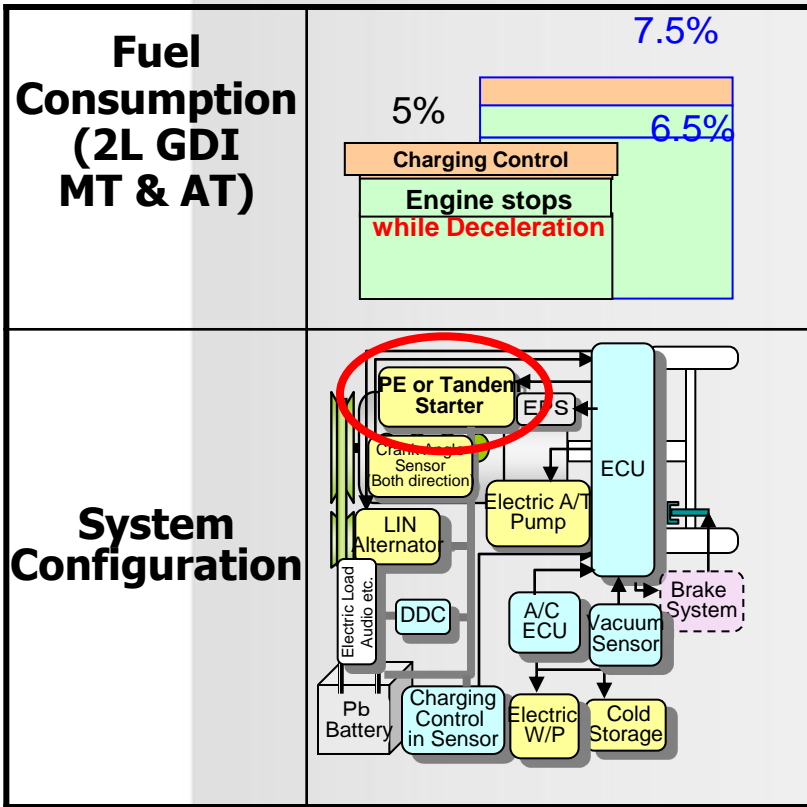
Mid-term Start/Stop Technology



System 1:

- Advanced Engagement (AE) Starter
- Not “change of mind” capable as engine needs to be at zero rpm before restart
- 3% to 5% fuel savings
- Existing proven technology
- Simple integration

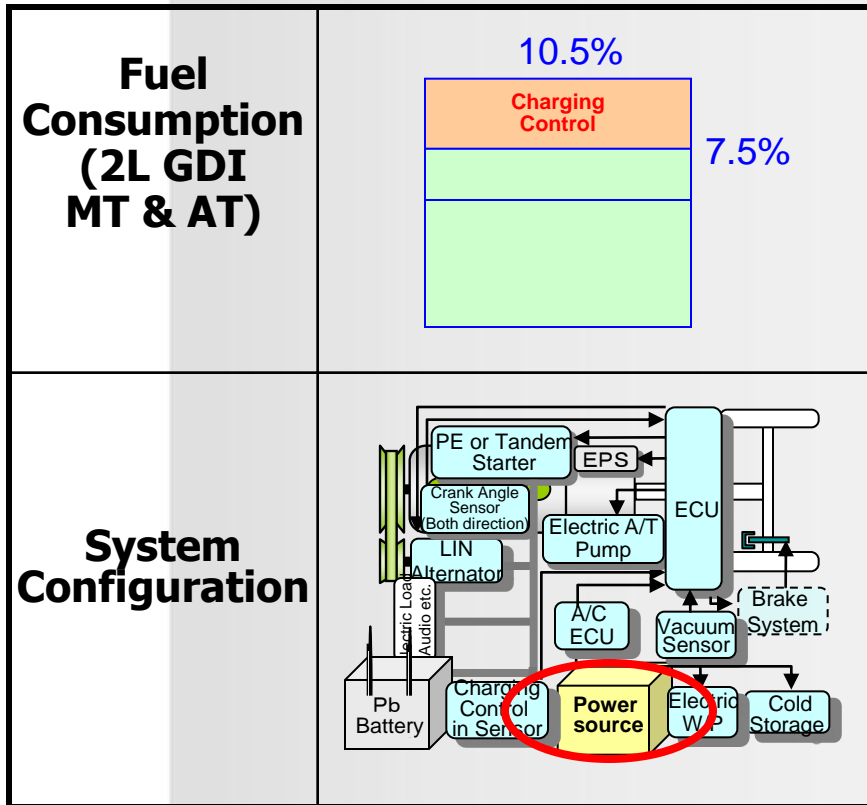
Mid-term: Start/Stop Technology



System 2:

- “Change of mind” capable
- Restart engine **before** zero rpm
- **Permanently Engaged (PE)** and **Tandem Solenoid (TS)** starters
- Integration
- Increase fuel savings potential to more than 4%

Mid-term: Start/Stop Technology



System 3:

- **Electrical system** tailored to repeated on/off cycling of start/stop systems
- Overall fuel savings potential increases to more than 7%

Market Acceptance: Start/Stop Technology

Market Acceptance

- Driving environment: Rural vs. City Driving
- Fuel economy: Real world vs. Sticker



Market Perception

Physical

- Restart time
- Occupant Comfort
- Noise, vibration, harshness (NVH)

Emotional

- Green
- Financial



Short-term: Fuel Efficiency

Gasoline Direct Injection

- High-pressure fuel pump
- High-pressure fuel injectors
- Advanced combustion

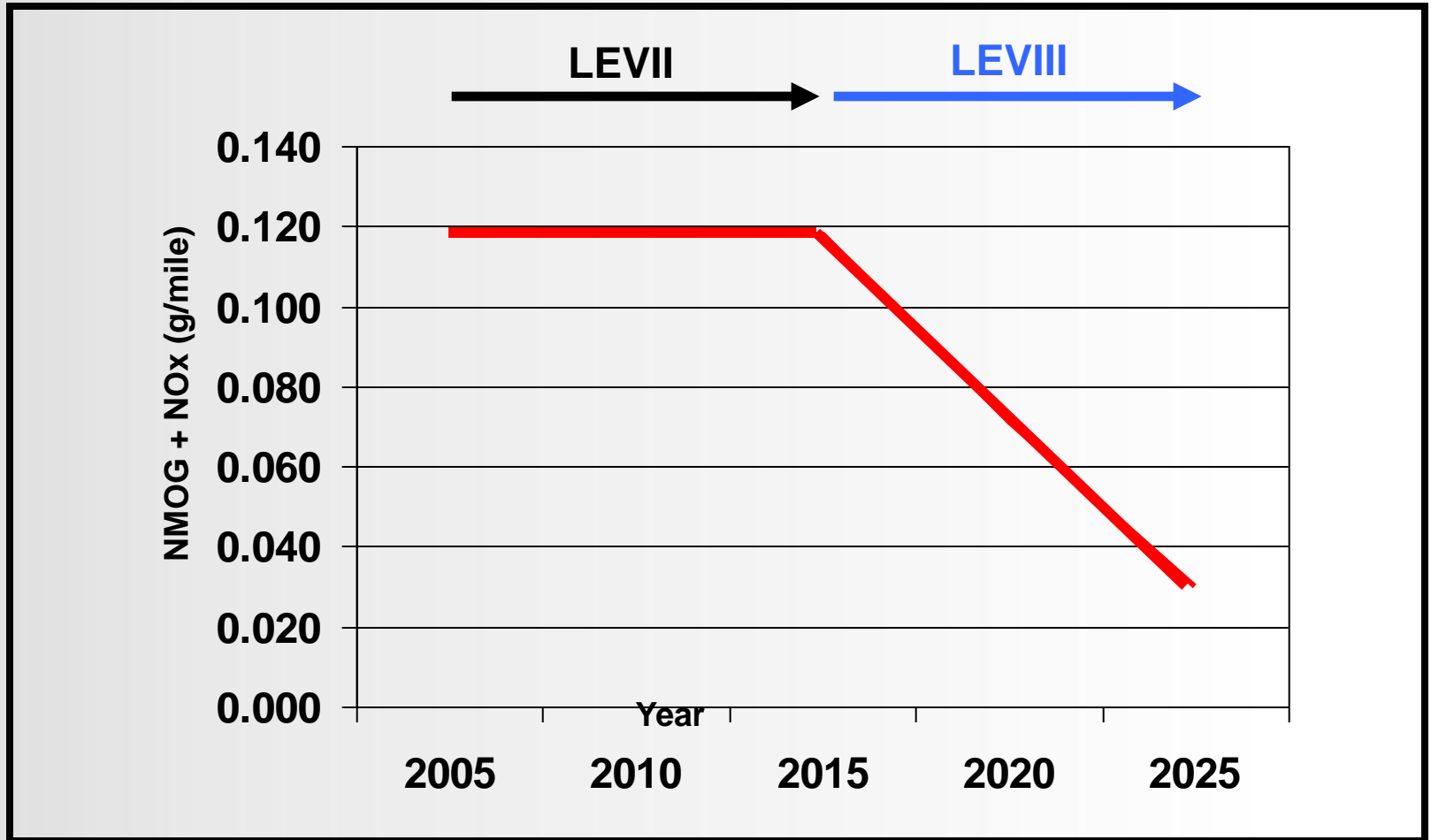
Other Improvements:

- Down-sizing
- Turbo-charging
- Intercooler



Short-term: Emissions

Emissions Requirements



Conclusion

Overall Strategy to Meet Future Requirements

Have to look at multiple solutions – under the hood and beyond the powertrain

- Integration of technology
- Maximize system efficiency - Cost
- Quality
- Manufacturing



**Affordable and Appealing
Vehicles**



THANK YOU